# **2019 MEDIA KIT**



# Reach — Engage — Influence

eMarketer is an indispensable resource for influential brand marketers, agency executives and publishers. They visit eMarketer regularly to help them make sense of the shifting media and marketing landscape, and for quick and easy access to the objective information they need to make better, more informed business decisions.

eMarketer is also relied upon as a top performing advertising vehicle for generating awareness, distributing thought leadership and driving demand. In this increasingly competitive and noisy business environment, it's vital for companies to differentiate and position their offerings and quality of service from the competition and keep their brand top of mind with purchase influencers.

# eMarketer excels at helping advertisers accomplish their goals by delivering:

- Trusted and relevant content 100% focused on marketing in a digital world
- An exceptional content marketing environment
- High impact exposure uncluttered pages and significant share of voice
- Extensive reach among brand marketers, agency executives, publishers
- Low audience duplication with other industry trade media
- Decision-makers who are actively seeking solutions
- Industry-leading engagement

# **Marketers That Matter to You Rely on eMarketer**

**35**%

33%

14%

▲ Agency

**♣** Brands

▲ Media

13%

**6**%

Technology

**♣** Other

# **Have Buying Power**



**76%** 

Specify and/or authorize purchases

# **Budget Authority to Purchase Your Solutions**

- **78%** Marketing/Advertising Function
- **75%** Top Executives & Management
- 24% C-Level & Business Owners

# **Engage in Commerce**

**65%** 

# **Advertising and Sponsorship Programs**

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#### eMarketer.com

235,000+ monthly unique visitors. Home to eMarketer articles and webinars.

**Category targeting -** Advertising & Marketing, Artificial Intelligence, B2B, Retail & Ecommerce, Demographics, Email, Marketing Technology, Media Buying, Mobile, Social Media, Video and Industries (Automotive, Consumer Electronics, CPG, Financial Services, Healthcare & Pharma, Media & Entertainment, Politics & Campaigns, Real Estate, Restaurants & Dining, Small Business, Sports, Technology, Telecom, Travel).

View Site

## —— NEWSLETTERS —————

# eMarketer Daily

Daily briefing on digital marketing and media trends. Data-driven and timely for decision-makers who need to keep up with the shifting media and marketing landscape. Articles, interviews and industry updates along with eMarketer signature charts. Includes a Sunday, Week in Review edition. 175,000+ subscribers.

View Today's Issue

### eMarketer Retail

Daily dose of data, news and insight essential to keep pace in this new world of commerce—online, in stores and on mobile. A must-read for the entire retail sector. Includes a Sunday, Week in Review edition. 70,000+ subscribers.

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Deliver your message directly to eMarketer's audience of influential marketers, media and agency execs. eMarketer FYI mailings are extremely effective for lead generation, especially for whitepaper and webinar promotions. Advertisers benefit from 100% share of voice along with strong brand association with eMarketer.

Advertisers have the ability to choose from three distinct opt-in lists or the option to hone in on unique audience segments with targeting capabilities to include: Company Name, Company Size, Industry, &/or Region.

eMarketer FYI

eMarketer Retail FYI

**eMarketer Marketing Technology FYI** 

160,000+ subscribers

66,000+ subscribers

50,000+ subscribers

View Sample View Sample

View Sample

# **NEW!** eMarketer Spotlights

eMarketer FYI Spotlight 160,000 subscribers. eMarketer RETAIL FYI Spotlight 100,000 subscribers.

Shared voice alongside three other sponsors.

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# - Thought Leadership Opportunities -

#### eMarketer Native Placements

A sponsored byline within eMarketer's editorial environment. Submit recent or timely whitepapers, thought leadership pieces, case studies, etc. to eMarketer's editors, who will assist to ensure your content resonates with our audience.

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# **eMarketer Content Sponsorships**

eMarketer Reports, Roundups, Quizzes, StatPacks and Snapshots are exclusive, turn-key programs that utilize eMarketer editorial content, covering topics of interest to the advertiser and target audience. 100% share of voice.

#### **Reports**

Unlock eMarketer's latest information, including charts and qualitative insights.

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#### **StatPacks**

Collection of eMarketer stats, charts, and forecasts.

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## Roundups

Customized collection of eMarketer articles, charts and interviews.

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#### **Snapshots**

Collection of eMarketer infographics of industry leading data.

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## Quizzes

Packed with industry data, volumes of branding, and social share stickiness.

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## **Industry Insights**

Gain mindshare and tie your advertising message to thought provoking editorial during key industry events.

# **eMarketer Live Sponsorships**

With a multimedia approach to include video and audio, eMarketer's live presentations gives advertisers a direct connection to our audience. eMarketer's fast-paced exclusive-sponsorship products are a unique performance marketing vehicle for brands looking to reach an engaged and highly qualified audience that is hungry for guidance.

### **Meet the Analyst Webinars**

Timely and relevant content, packed with data. Opportunity to join eMarketer live from our Times Square studio and present yourself on an equal playing field as industry analysts and experts.

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## **Tech Talk Tuesday Webinars**

Moderated by eMarketer, the webinar content is created and presented by the sponsor. Option to present live video from eMarketer's studio.

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## **Tech Talk On Demand**

Have your existing, already recorded webinar, broadcast with an introduction from eMarketer. We will package, market, and host as popular Tech Talk Tuesday On-Demand Webinar.

#### **Behind the Numbers Podcast**

Brief and breezy conversations featuring eMarketer analysts as well as occasional guests from the worlds of digital marketing and commerce. Exclusive monthly sponsorships. 85,000+ monthly listens.

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# eMarketer Recent Advertisers

4C Insights **Deloitte Digital** Lotame SheerID Acxiom DialogTech MapD Technologies Shopkick Adobe Marin Software Shoptalk Disnev AdRoll DISQO Marketo Shutterstock Drawbridge Signal AdTheorent Marketplace Strategy Dun & Bradstreet Sitecore AffinityX Medallia Soasta Akamai Technologies **Dvnamic Yield** Media IQ Digital **Amazon Payments** Eft Merkle Software AG App Annie **Emarsys** Metapack Sprinklr **Appier** Engagio Motista Stackla Moxie Software **Epsilon** SweetIQ AskNicely **ERIC MOWER and ASSOCIATES Astound Commerce** mParticle **Sysomos** 

Attentive Mobile Exponea MvEmma Tableau Software

National Public Radio Bazaarvoice Facebook Teads.tv **Beeswax** Fedex NetBase Solutions, Inc. Tealium BigCommerce Feedvisor **NetFlixir** The Shipyard Blueconic FFW Agency Neustar ThinkNear

Blueconic FFW Agency Neustar ThinkNear
Bounce Exchange FitforCommerce Nielsen Torchlite Marketing

Brand NetworksForeSee ResultsNosto SolutionsTraficGuardBrandliveFour51Nuance CommunicationsTransunionBrandMakerFresh RelevanceNYU School of Professional StudiesTrustpilot

**Full Contact** Braze Optimizely Tune Oracle Urban Airship **Bread Finance** gen.video Bvnder GlobalWebIndex Pandora UserReplay GS1 USA CallPage **Parsely Valassis** Cedato Verizon Media

Cedato GumGum Pathmatics Verizon Media
ChannelAdvisor GutCheck Pattern89 Verve
ChannelSight HERE Technologies Pixalate Viant

Profitero Vihes Cheetah Digital Hitwise Viral Gains Clarion Events HKTDC Quantcast Comcast Spotlight Hong Kong Airport Receptiv Visual IO Contentsphere **IBM** Resonate **WD** Partners

Contentsphere IBM Resonate WD Partners

ContentSquare Impact Response Mine WGBH

Corp-Agency Infutor Data Solutions RetailMeNot WhatCounts

CPC Strategy Iterable Return Path WebDAM

Criteo Jumpshot Sailthru Wpromote

RTL Ad Connect

Wistia

Crowdtwist Linknexus Salesforce Yes Lifestyle Marketing Cuebiq Liquidus Salsify Yotpo

Cvent Listrak SessionM Yottaa

DataXU Localytics SharpSpring

Jebbit

Cranfield Management

## **TESTIMONIALS**

"eMarketer's regional segmentation capabilities allow us to tailor our content strategy and speak directly to AdRoll's target prospects around the world with localized messaging, resulting in higher open rates, CTRs, MQLs and ultimately ROI."

— Jonathan Koo, Head of Global Demand Generation, AdRoll

"AdTheorent works with eMarketer because the audience is exactly who we need to engage: senior level brand marketers. The quality of their content, as well as the leads generated using eMarketer programs, help AdTheorent stand out in a sea of industry noise. Even better, their team is always professional and helpful, making doing business with them a pleasure."

— Paul Severini, Executive Vice President, Digital Media Sales, AdTheorent

"What I love about working with eMarketer on programs is they are extremely transparent about their reach and audience. You know what you are investing in and the return reflects the premium value they drive. It's nice to get what you pay for - often much more."

— Lana McGilvray, Principal, Blast Public Relations & Marketing

"Reaching and engaging with brand marketers has become exceedingly difficult. At Localytics we have tested many publishers and find eMarketer to be among our top performers every time we run. The quality and quantity of qualified leads exceeds what others provide."

— Lisa Skinner, Senior Director, Demand Generation, Localytics

"Live, interactive video with respected analysts from eMarketer was an effective way for us to connect with our marketer, publisher and agency audiences, about a hot and timely topic. The best part was that the webinar yielded a substantial amount of qualified leads, while positioning ourselves as thought leaders."

— Cathy Novelli, Global Head of Marketing, Quantcast

"I am impressed with the ad performance - it's far above what I've seen with other partners. It's the right content going to the right audience, at the right time. Total win for Sailthru's results."

— Jason Grunberg, VP Marketing, SailThru